

SHARP®

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January 14, 2002

Stephen Cole
Electronic Systems Protection, Inc.
517 North Industrial Drive
Zebulon, NC 27597

Dear Stephen,


Sharp Services & Support Group continually seeks to provide our dealer partners with products and programs that enhance their ability to deliver "Best Of Class" support. This ongoing effort is targeted at obtaining the highest levels of customer satisfaction through enhanced product performance and exceptional reliability. In addition to our internal efforts around this, we routinely seek out alliances with organizations that share our philosophy and commitment.

I am pleased to announce that ESP has met our alliance criteria and hereby extend a recommendation to ESP for its power protection products. Sharp recommends and encourages our dealers to include ESP power protection with all Sharp product placements.

With the complexity of today's connected digital products, clean power is critical in deriving optimum performance. Ground voltage, line noise, and unstable power are known to cause a diversity of problems in microprocessor based products. By eliminating the potential for these problems, products perform better and service calls are reduced. We have found the ESP Digital QC products to be very effective in this respect.

The performance of Digital QC products coupled with the educational efforts and equipment protection guarantee provided by ESP are valuable drivers in obtaining high levels of customer satisfaction and enhancing product performance.

Sincerely,



James K. Cole
Director
IS Services