



Savin Corporation

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October 18, 2000

Mr. Stephen Cole
Major Account Manager
Electronic Systems Protection
517 North Industrial Drive
Zebulon, NC 27597

Dear Stephen:

Savin Corporation is pleased to extend an endorsement to ESP for its power protection products. ESP products are recommended for use with all Savin products and we encourage our dealers and direct operations to include them with all new machine installations.

Electrical disturbances on alternating current (AC) lines, network cables and telephone lines can hamper the performance of microprocessor-based systems. These disturbances can cause incremental service calls and ultimately result in reduced equipment life and decreased service contract profitability. Our field experience has shown that ESP power filters are effective at reducing the service calls and electronic component replacements that can result from power and frequency disturbances.

In the connected environment, we enjoy the comprehensive protection offered by the ESP Digital QC Network products; providing a single protection solution for AC, phone and network connections.

The proliferation of digital and multi-function systems makes ESP Digital QC power protection an invaluable part of our sales and service effort.

We believe that ESP products have helped Savin Branches and Dealers to increase profitability, enhance productivity and to improve customer satisfaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Dan Piccoli".

Dan Piccoli
Vice President
Technical Support Group